



KLASJET EXPANDS PRESENCE IN GERMANY WITH BERLIN & COLOGNE BASES

News / Airlines, Business aviation



KlasJet is strengthening its position in Germany by basing its aircraft at Berlin Brandenburg Airport (BER) and Cologne Bonn Airport (CGN). This move will allow it to better serve the needs of corporate and private customers across Europe. Germany is Europe's largest economy, and Berlin-Tegel, Berlin-Schönefeld, and Cologne-Bonn airports are in the 50 busiest airports in Europe. This makes both cities ideal launchpads for traveling to most European destinations by regular flights, but in many cases the offering of traditional carriers does not meet the last-minute and specific needs of businesses. This is where corporate jet charter providers can make a difference.

According to Edvinas Finenko, Sales Development Manager at KlasJet, the company chose Cologne because the Cologne-Bonn Airport is one of the few airports in Germany that operate 24/7. From here, KlasJet will serve the needs of the western part of Germany and other central European countries. Meanwhile, Berlin will cover the demand of the eastern part of Germany.

Edvinas Finenko commented: "We plan on cycling our aircraft through different airports, depending on the demand. Chartered flights can offer the customers the advantage of flexibility, speed, and discreetness. Additionally, from our new bases, we'll be able to provide travelers with more competitive pricing. Sometimes, clients need to bring their entire team to another location on

a short notice. As our crew will always be near the airport, we can provide a competitive charter offer almost immediately. We also work closely with our partners who handle and provide exclusive VIP services. This allows us to meet any specific demands of our clients quickly. The main benefit here is comfort. We have all the experience necessary to offer tailored services. Not only to get the clients to where they need to go, but also to inform them about all procedures at unknown airports and offer the most cost-effective solutions. On top of that, there is 24/7 support. We are always ready to solve and clarify anything that might come up."

Germany is still the largest economy in the European Union, with a GDP of €4,305 billion and an impressive list of major companies across such sectors as automotive, manufacturing and tech. Client visits and participation in in-person events like expos and trade shows is a major part of German business culture.

It is also worth noting that KlasJet charter services are available for groups starting from as few as 30 passengers, making it a flexible and efficient solution for medium-sized teams.

The size of the chartered flight market is projected to increase by 7.1% per year and reach \$60.97 billion by 2030. At the same time, pricing is becoming increasingly competitive. For example, a 2-hour round trip from Cologne or Berlin can cost as little as €800 per passenger.

KlasJet operates a fleet of 14 aircraft, offering capacities ranging from 56 to 104 seats for VIP services and 186 to 189 passengers for ACMI leasing. KlasJet is part of the Avia Solutions Group, the world's largest ACMI provider, operating a fleet of 221 aircraft. The group also offers a range of aviation services, including pilot and crew training, ground handling, and various associated aviation support.

07 MAY 2025

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