



NEW AFRICAN AIRLINE FOR SEABURY ALKYM SOLUTION

News / Airlines, Maintenance / Trainings



Seabury Solutions announced the addition of a new airline customer in Africa, Precision Air, for its market-leading solution to enhance the maintenance management of the carrier's expanding fleet.

The Tanzania-based airline, operating scheduled flights out of its main hub in Dar es Salaam, is the latest customer to join the ever-growing base of the company's airline customers based on the African continent. Opting to deploy Seabury Solutions' comprehensive maintenance solution, the carrier deemed Alkym as best suited to meet the requirements for managing the maintenance of its fleet.

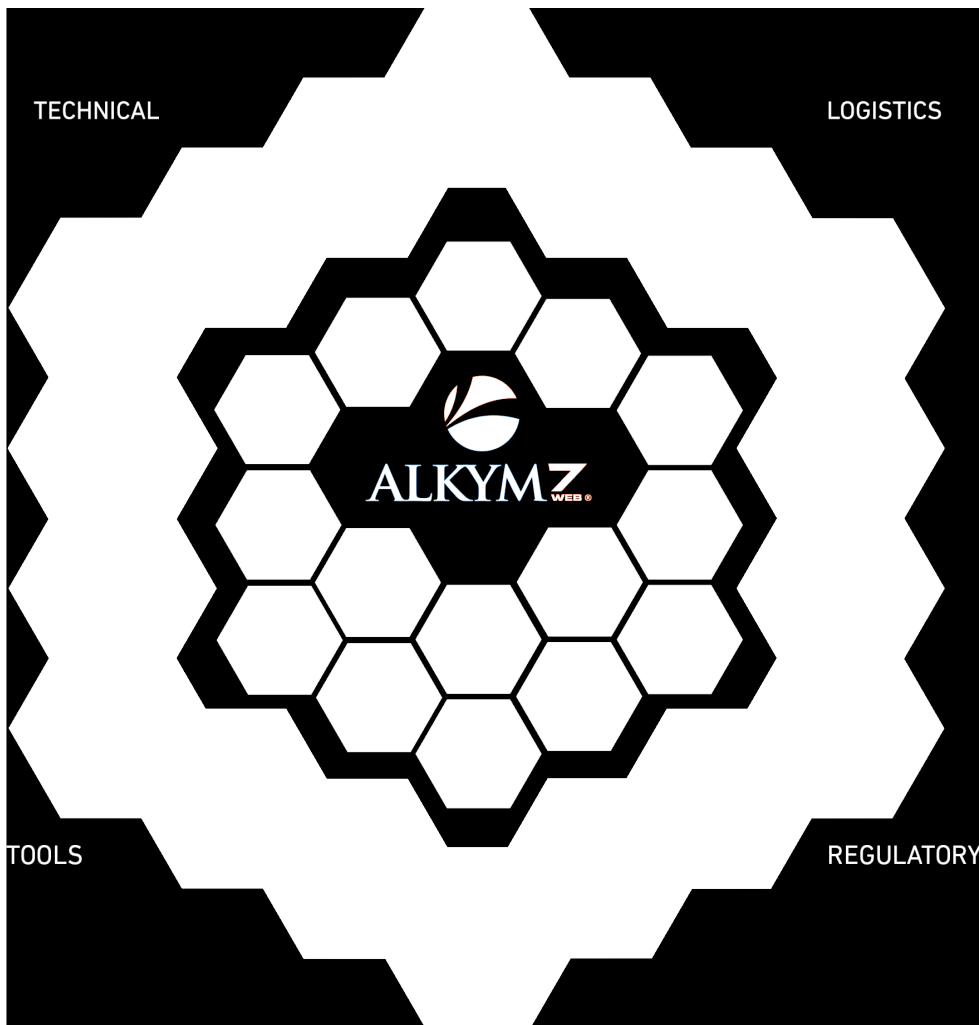
"The quick implementation time along with the ability to customize Alkym as required by Precision Air were pivotal in the decision-making process, which led the African airline to select our solution," said Seabury Solutions VP Sales & Marketing Carlos Bianchi. "As we continue to grow in Africa, we are delighted to welcome Precision Air as the latest customer, despite having faced some stiff competition from several other IT vendors."

Precision Air opted for 17 out of 18 of the modules contained within Alkym, along with 20 concurrent users. The project is set to commence the second week of July, beginning with a two-week workshop to understand the entire requirements of the airline and map out the process.



“Currently, we are expanding into new markets, so we wanted to look for a solution that would help streamline our operational efficiencies, not increase costs when adding new aircraft, and could allow us to grow to become the most modern MRO provider in East Africa for regional aircraft maintenance. This ultimately led us to Seabury Solutions’ leading maintenance solution, Alkym,” commented Precision Air Maintenance & Engineering Manager Pablo Alves. “Seabury Solutions has proved that they truly understand the African market with their extensive list of African customers.”

Bijoy Mechery, Seabury Solutions Chief Executive Officer, concluded: “Having a global network of offices allows Seabury Solutions to respond to our customers in real time. Our development office in Nairobi, Kenya, is a hugely influential factor for African organizations when selecting an MRO IT provider. This enables our team to provide live support, when it’s required by the customer.”



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