



NATA PURCHASES INDEPENDENT FBO ADVOCACY GROUP

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The National Air Transportation Association (**NATA**) announced late last week that it acquired the more-than 700 member Independent Fixed Base Operators Association (**IFBOA**), which was formed in 2006 to promote smaller FBOs, facilitate an interchange of information, establish uniform standards and negotiate improved pricing with vendors and suppliers. IFBOA will remain a separate entity despite the new ownership, and its workers compensation insurance program with profit sharing, administered by AirSure, will continue to be available to IFBOA members, NATA said.

“The addition of IFBOA is a win for everybody, helping NATA better serve smaller independent operators and creating opportunities to attract new members,” said NATA president and CEO Tom Hendricks, who noted the deal will strengthen his organization significantly. “This purchase will ensure the aviation business community speaks with a unified voice through NATA’s advocacy efforts in Washington, D.C. and elsewhere.” The two groups unveiled a strategic long-term relationship at the beginning of the year.

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