



LEONARDO CELEBRATES HELICOPTER ORDERS AT HELI-EXPO 2018 OF NEARLY 140 MILLION EURO

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- Seventeen aircraft across AW119Kx, AW109 GrandNew, AW109 Trekker, AW169, AW139 and AW189 models
- Deliveries through to 2019 with aircraft to perform EMS missions across Europe, VIP/corporate and passenger transport in UK, Spain, Japan and Argentina, wind farm support in Germany, offshore in Indonesia and law enforcement in China among others
- First contract for the recently EASA-certified AW109 Trekker in Northern Europe?

Leonardo announced further combined orders for helicopters at **HELI-EXPO** in Las Vegas for a total of 17 aircraft valued at almost 140 million euro for several customers in various countries and for a range of commercial and public service applications. Contracts include a mix of [AW119Kx](#) single engine, [AW109 GrandNew](#) and [AW109 Trekker](#) light twins, [AW169](#) light-intermediate, [AW139](#) intermediate and [AW189](#) super medium types, confirming the strong competitiveness of Company's modern product portfolio.

A total of seven emergency medical service helicopters (EMS) to be operated in Europe have

been sold, including four **AW169s** and three **AW139s**. An **AW169** in particular has been purchased by **Specialist Aviation Services (SAS)** in UK which has already received seven aircraft and plans to bring the total fleet of **AW169s** to 12 in the future. **Leonardo** is a strong supplier of **EMS** and **SAR** helicopters with a **fleet of over 600 units in service in 50 nations**.

An **AW169** has been ordered by **HeliService International GmbH** (HeliService) of Germany to perform missions in the North Sea. HeliService's fleet already includes two **AW169** in service and their initial orders in 2015 and 2016 marked the first **AW169s** for this application and the entry of the new model into the German helicopter market. Since then the **AW169** success in the North Sea wind farm offshore market has grown further with orders placed by other European operators. Growth in the offshore transport market was achieved with the sale of an additional **AW139**, plus one option, to Travira Air in Indonesia. This is the fourth aircraft of this type sold to this operator in the Southeast Asian country.

In the UK, **Sloane Helicopters**, official distributor of **Leonardo** helicopters with more than 75 aircraft sold in UK and Ireland, placed an order for an **AW109 GrandNew VIP** and an **AW109 Trekker**. **Sloane becomes the first customer for the recently EASA-certified AW109 Trekker in Northern Europe**, following international market success for the new type which has so far logged orders for over 40 units. Another **AW109 GrandNew** has been ordered by Japanese official distributor **Kaigai Corporation** while an **AW139** will be used for shuttle service operations in Spain. In Argentina, Flight Express placed an order for an **AW119Kx** and an **AW169** in VIP/Corporate configuration. **Leonardo** is unmatched in the global VIP/corporate market with a 50% share in the multiengine segment.

Mitsui Bussan Aerospace of Japan and **Leonardo** have signed a renewal of the Distributorship Agreement for the next three years covering the **AW169**, **AW139** and **AW189** models, also including an order for one **AW189** super medium helicopter. Furthermore, the partners have also signed the renewal of the Basic Ordering Agreement for an increasing stock of spare parts to further strengthen customer support services in Japan.

Finally, the **Tianjin Municipal Public Security Bureau** has chosen the **AW139** for law enforcement emergency response, security, traffic control, search and rescue (SAR), and other public utility duties, expanding the presence of **Leonardo** in China for law enforcement roles. The Company has already delivered to Chinese operators more than 20 aircraft of various models for this task to date, including 9 **AW139s**, confirming itself as the law enforcement market leader in China.

These orders follow an earlier contract announcement made at **Heli-Expo 2018** with **Sino-US** of China, for 26 aircraft across **AW119Kx**, **AW109 Trekker**, and **AW139** models.

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