



ROTORTRADE PAVES THE WAY FOR GREATER VALUE IN THE PRE-OWNED HELICOPTER MARKET

News / Business aviation, Events / Festivals



First OEM nose-to-tail Certified Pre-Owned (CPO) helicopter delivery and a great example of industry cooperation.

Rotortrade delivers the first nose-to-tail Certified Pre-Owned helicopter to a private operator thanks to the successful partnership and collaboration between Rotortrade, Leonardo and Pratt & Whitney Canada.

Rotortrade delivered a pre-owned AW109SP for private use in Europe last week. The helicopter featured warranty from Leonardo on the airframe, and was the first pre-owned helicopter to have engines covered as well by PWC warranty providing unparalleled peace of mind and total commitment from the manufacturers to the end user.

Rotortrade is a fully independent helicopter dealer and also the sole distributor of Leonardo Helicopter pre-owned helicopters. Through this partnership, it is able to offer pre-owned helicopters with the full backing of the OEM. Rotortrade also launched with Pratt & Whitney Canada during this year's HAI a new CPO (Certified Pre-Owned) service to its customers for all pre-owned PWC 206, 207 and PT-6 engines.

These partnerships truly leverage the competencies and expertise of various key industry players for the benefit of operators.

"Each party worked hard over several months to deliver this pre-owned helicopter in pristine condition and with maximum benefit to the end client. We are very grateful to Leonardo and PWC and other top tier companies involved for their unwavering commitment and efforts to bring quality

products to market and create higher value on the mature yet inefficient pre-owned helicopter market. We will continue to work with OEMs to extend similar CPO products on other makes and models.” says Rotortrade President Philippe Lubrano.

About Rotortrade Services

Founded in 2012 in Singapore, Rotortrade Services is an independent helicopter dealer and sole global distributor of Leonardo’s pre-owned helicopters. Its extensive network throughout the spectrum of the industry enables it to carry a broad fleet of aircraft from all major manufacturers. The company’s comprehensive range of end-to-end services includes: pre-sales purchase inspection and evaluation, maintenance and retrofit management; and post-delivery: selected OEM warranty on airframes and engines. Led and privately owned by several industry veterans Rotortrade Services currently has offices in Paris, Kuala Lumpur, Los Angeles, Mexico City, Canada and Singapore as well as affiliations with exclusive network partners around the world.

16 OCTOBER 2018

ARTICLE LINK:

<https://virginia.50skyshades.com/news/events-festivals/rotortrade-paves-the-way-for-greater-value-in-the-pre-owned-helicopter-market>