



KILO CHARLIE AVIATION CHOOSES TECNAM FOR ITS MODERN FLEET

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Kilo Charlie Aviation has placed orders for a total of 30 Tecnam aircraft over the next two years. Kilo Charlie Aviation is located near Kansas City at New Century Air Center, formerly known as Naval Air Station Olathe, a joint civil-military general aviation airport. The school has 96 students and was founded in 2020 by Robert Renfro and Drew Konicek, experienced pilots. The Tecnam solution selected by Kilo Charlie Aviation is based on the full IFR P-Mentor and the twin-engine P2006T.

Students start their training in a P-Mentor with a modern Garmin G3x glass cockpit. In addition to an already very stable platform, the aircraft will be equipped with the optional BRS ballistic parachute. After completing their instrument rating (IFR) in the P-Mentor, students can transition into the P2006T twin engine to train for their MEP (Multi Engine Propeller).

The first of 15 deliveries will be 3 P2006T and 12 P-Mentor aircraft.

- P2006T x1 already delivered;
- P2006T x1 delivered scheduled in Q3/2023
- P2006T x1 delivered scheduled in Q1/2024
- P-Mentor x12 delivered scheduled 4 in Q4/2023, 4 in Q1/2024 and 4 in Q2/2024.

Phase II of 30 aircraft will follow after the last of these first 15 have been delivered.

Walter Da Costa, Tecnam Chief Sales Officer, stated: "We are very pleased that so many American flight schools are choosing TECNAM to replace or upgrade their fleet. Today's students are very demanding and deserve a brand new aircraft with the latest technology. We thank and welcome Kilo Charlie for their choice".

Robert Renfro, Kilo Charlie Aviation Chief Operating Officer said: "We have been in a two-year process trying to find the right aircraft partner for our career flight training school. Once Tecnam presented the P-mentor we knew that all the work over the last two years had to be re-evaluated and compared to this aircraft. Safety and Technology are our two highest priorities here and after comparing everything it was without a doubt the best option for our school and students."

Drew Konicek, Kilo Charlie Aviation Chief Business Officer, commented: "When we met with Tecnam for the first time we were unfamiliar with their organization or aircraft. Immediately we knew that we had found a true partner. The award-winning aircraft combined with the expertise of an international leader in aviation made it an easy choice to move Kilo Charlie Aviation's fleet to

Tecnam. *With a shared ambition for developing great pilots, we are thrilled to partner with Kilo Charlie Aviation in this venture! It is because of flight schools like theirs that this industry has such a promising future.*

Derek Riddle, Director of Aircraft Fleet Sales for Volare Air said: Kilo Charlie's training program offers students a competitive advantage for hiring opportunities once they graduate and I can't think of a better place for our latest Tecnam training fleet!".

Tecnam and Kilo Charlie Aviation will be at the next EAA Oshkosh 2023.



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