



EMBRAER AND MONGOLIAN HUNNU AIR SIGN POOL PROGRAM AGREEMENT TO SUPPORT ITS E190 FLEET

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Embraer has signed a long-term Pool Program Agreement with Mongolian Hunnu Air to support a wide range of repairable components for the airline's recently leased fleet of E190. Hunnu Air is the first E190 operator in Mongolia and took delivery of its first E190 this year in May.

The Pool Agreement includes full repair coverage for components and parts as well as the access to a large stock of components at Embraer's distribution center, which will support the start of the airline's E190 operation.

“We are the first airline in Mongolia operating E-Jet series of airplane. By signing this contract, we would like to strengthen our partnership with Embraer not only for its industry-leading products, but also for its strong services and support network,” said MUNKHJARGAL Purevjal, CEO of Hunnu Air. “We believe the direct support from the manufacturer will secure a highly reliable operation of our E190 fleet, guarantee the competitiveness and availability of the aircraft, which is critical to our daily flight operation and will also improve the passengers’ satisfaction.”

Hunnu Air is one of the major airlines in Mongolia. Earlier this year, the airline signed an agreement to lease four E190s from CDB Aviation to expand its fleet size and route network. They started flying the first E190 from June 2019, with the other three scheduled to be delivered in 2020 and 2021.

“We’re happy to have Hunnu Air joining the Pool Program and provide the most efficient and reliable solutions to their E190 fleet,” said Johann Bordais, President & CEO, Embraer Services & Support. “It is always our mission to offer the most comprehensive portfolio of services and support solutions with the highest return-benefits to all customers, and the Pool Program that currently supports more than 40 airlines worldwide is among the best products we have. With this program, Hunnu Air is to benefit from the availability of spare parts, enjoy significant savings on repair and services costs, and maintain a profitable and smooth operation at the early stage of their E190’s service.”

“Signing this agreement with Hunnu Air reflects our customer’s increasing recognition of the pool concept and their faith in Embraer’s customer services and support, which will pave the way for more business opportunities as we continue to expand our footprint in Mongolia with a growing fleet of aircraft operating on this market,” said Xu Shixin, Chief Operating Officer of Embraer China.

Embraer’s Flight Hour Pool Program is designed to allow airlines to minimize their upfront investment on high value repairable inventories and resources and to take advantage of Embraer’s technical expertise and its vast component repair service provider network. The results are significant savings on repair and inventory carrying costs, reduction in required warehousing space, and the virtual elimination of the need for resources required for repair management, while ultimately providing guaranteed performance levels.

This Pool Program is part of a suite of services that Embraer offers or has under development to support the worldwide growing fleet of Embraer aircraft through TechCare, the new Embraer platform that assembles the entire portfolio of products and solutions to deliver the best experience of services and support.



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