



TECNAM CONCLUDED HISTORIC AERO FRIEDRICHSHAFEN 2026 WITH 86 CONFIRMED ORDERS AND MAJOR CERTIFICATIONS

News / Events / Festivals, Manufacturer



Following four days of the event, Tecnam announced conclusion of its most successful AERO Friedrichshafen exhibition to date. Commanding the largest booth at the entire show, the 2026 edition served as the perfect global stage for Tecnam to unveil groundbreaking new aircraft, secure massive fleet expansion contracts, and celebrate the strength of the general aviation community.

Throughout the week, the Tecnam booth was the epicenter of major deal signings. The company proudly announces it secured **86 confirmed aircraft orders** during the show, fueled by substantial commitments from global stocking dealers—including strong demand from South American partners—and major fleet expansions. Several other significant agreements remain in final negotiations.

Giovanni Pascale Langer, Tecnam Managing Director commented: “Commanding the largest booth at AERO this year allowed us to truly showcase the scale and passion of the Tecnam family. We are deeply grateful to our trusted engine and avionics partners—ROTAX, LYCOMING, CONTINENTAL, and GARMIN—who are integral to our aircraft. A special thank you goes out to our incredible Tecnam staff, our worldwide dealer network, and the thousands of aviation enthusiasts who visited us. Finally, we want to express our sincere appreciation to the AERO Friedrichshafen management, staff, and the local airport ground crew for flawlessly supporting such an extraordinary and busy event.”

Walter Da Costa, Tecnam’s Chief Sales Officer stated: “AERO 2026 has been an absolutely phenomenal event for Tecnam. Securing 86 confirmed orders in just four days is a staggering achievement that speaks volumes about the trust operators place in our aircraft. The massive fleet expansions we finalized here with Europe’s premier academies and operators prove that the market is fully aligned with our vision for sustainable, highly efficient flight training and commercial operations.”

Europe’s top Approved Training Organizations and commercial operators consistently chose Tecnam’s sustainable, highly efficient fleet to power their future:

- **European Flyers (Spain):** Signed a monumental agreement for 12 P2010 TDI aircraft.
- **Greybird Aviation Group (Denmark/Sweden/Spain):** Standardized its European bases with an order for 13 aircraft (10 P-Mentor, 3 P2006T NG).
- **Center Air Pilot Academy (Denmark):** Built upon years of operational success by ordering 11 new aircraft (10 P-Mentor, 1 P2006T NG).
- **Smart Aviation (Poland):** Expanded its prestigious training fleet with an order for 10 new P2008JC NG aircraft.
- **ACS Aviation (UK):** Announced a major fleet expansion program, securing 4 confirmed P-Mentors and 6 options.
- **Finnish Aviation Academy (FINAA):** Celebrated the live handover of their third P2010 TDI, part of a landmark 10-aircraft modernization contract.
- **AirTaxi Express AG (Germany):** Expanded its commercial AOC operations to offer affordable European IFR travel with a new P2006T NG.
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A-VIATOR (Belgium): Transitioned to a standardized Tecnam fleet to support rapid growth with the acquisition of a new P2008JC NG.

New Aircraft and Certifications

AERO 2026 was highlighted by major product reveals that redefine safety, efficiency, and luxury across the Tecnam range:

- **P2008JC NG Receives EASA Type Certificate:** In a historic ceremony, EASA Executive Director Florian Guillermet personally handed over the CS-23 Amendment 6 Type Certificate for the new P2008JC NG.
- **The P2012 VIP Debuts:** Infusing business-jet luxury with unmistakable Italian flair, Tecnam revealed the ultra-quiet, 6-seat VIP twin, bringing premium bespoke design to the piston market.
- **The P2010 MkIII Launches:** The ultimate four-seat cross-country experience was elevated with standard factory air conditioning and modernized interiors.
- **P92 with Rotax 915iS:** Tecnam proudly presented the beloved P92 platform equipped with the powerful Rotax 915iS engine, offering exceptional climb performance and high-altitude capabilities.

Additionally, Tecnam announced a new partnership with Jeppesen ForeFlight, offering premium digital navigation subscriptions directly into its factory-new aircraft.



Tecnam at AERO 2026: By The Numbers

The scale of Tecnam's presence at AERO 2026 was unmatched, creating a welcoming and energetic environment for thousands of visitors. The operation was powered by:

- **1,216 sqm** indoor booth space (the largest at the show), plus **144 sqm** of outdoor display.
- **60** dedicated Tecnam staff members on site.
- **+1,100** authentic Italian espressos served to guests.
- **+1,000** brochures and **400** Tecnam magazines distributed.
- **+800** eco-friendly glass water bottles, **800** lanyards, and **400** keyrings gifted to fans and partners.

Tradition, innovation and vision. These factors are taking Tecnam to new horizons. Based on recent data and industry benchmarks, Tecnam offers the greenest training fleet in the world. Flight schools using Tecnam's single and twin engine fleet can save up to 10 tonnes of CO2 emissions for each student who completes a Commercial Pilot Licence – a 60% reduction compared to a fleet using 100LL fuel across 155 flight hours, including 30 hours in a twin (www.Tecnam.com/soar-greener).



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